

JUNE 18, 2020

Rosa Santos
FOIA Group, Inc.
P.O. Box 368
Depew, NY 14043

Subj: YOUR FOIA REQUEST (DON-NAVY 2020-004755)

Dear Ms. Santos:

This letter is in response to your request under the Freedom of Information Act (FOIA), assigned tracking number DON-Navy-2020-004755, dated February 19, 2020, for information pertaining to RFI responses to Technology Support Services N00253-2019-TSS-RFI.

The following documents, are provided with redactions, pursuant to the following FOIA exemptions (b)(4) & (b)(6) of the Freedom of Information Act, 5 USC § 552.

In accordance with my determination that you are a commercial requester, your charge is \$288.00. For an itemization of costs, please see the enclosed bill.

I am the official responsible for the partial denial of your request.

You have the right to an appeal. It must be received within 90 calendar days from the date of this letter. Please provide a letter requesting an appeal, with a copy of your initial request and a copy of the letter of denial, in an envelope marked "Freedom of Information Act Appeal." You are encouraged (though not required) to provide an explanation why you believe the redactions were inappropriate or our search was inadequate. Also, please provide a copy of your appeal letter to us at:

Commanding Officer
NUWC Division, Keyport (Attn. Code 00L)
610 Dowell Street
Keyport, WA 98345

There are two ways to file an appeal—through FOIAonline or by mail.

1. Through FOIAonline. This will work only if you set up an

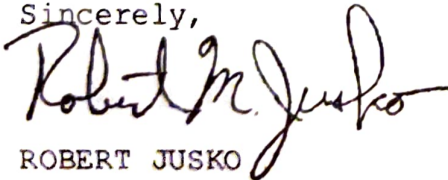
account on FOIAonline before you make the request that you would like to appeal. To set up an account, go to FOIAonline (this is a website that will appear as the top hit if you search the internet for "FOIAonline"), click "Create Account" (a link located within the blue banner at the top in the upper right corner), enter your data into the field that subsequently appears, and click "Save" (at the bottom left of the screen). With your account thereby created, you will have the power to file an appeal on FOIAonline to any request you file on FOIAonline thereafter. To do so, locate your request (enter a keyword or the request tracking number in the "Search for" field on the "Search" tab), click on it, then the "Create Appeal" tab in the left-hand column. Complete the subsequent field, click "Save," and FOIAonline will submit your appeal.

2. By mail. Address your appeal to:

Department of the Navy,
Office of the General Counsel,
1000 Navy Pentagon, Room 5A532
Washington, DC 20350-1000]

If you have any questions, please contact the FOIA coordinator at andrew.j.phillips1@navy.mil and (360)396-1004. You may also contact the DON FOIA Public Liaison, Christopher Julka, at christopher.a.julka@navy.mil, (703)697-0031. In addition, the Office of Government Information Services (OGIS) provides a voluntary mediation process for resolving disputes between persons making FOIA requests and the Department of the Navy (DON). For more information, go to <https://www.archives.gov/ogis/about-ogis/contact-information>.

Sincerely,



ROBERT JUSKO
Counsel
NUWC Division, Keyport

Vendor	Arrowpoint Corporation 8260 Greensboro Drive, Suite 400 McLean, VA 22102
POC	[REDACTED] [REDACTED] [REDACTED] [REDACTED]
DUNS	157984068
CAGE	1SN51
SAM size status	Small
other	None
Seaport MAC	N0017815D8087
Seaport Size	Small
Facility clearance	Secret with eligibility to upgrade to Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	NO
Q2: if not, what services cannot be provided?	IT Infrastructure
Q3: Would that prevent an offer, or would you subcontract?	Would submit an offer with subcontracted work
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Software Support
Q6: If not, why?	no significant experience in all Infrastructure areas
Q7: Price for combined effort vs price for 2 separate contracts	combining the two requirements into one solicitation would likely cost the Government more than two separate procurements. Few if any small business possess both sets of expertise and subcontracting adds layers of G&A and Fee to a bid that involves significant subcontracting.

Suggestions	None

Vendor	BWM Outcomes, LLC
POC	(b) (6) Director of Business Development (b) (6)
DUNS	089253009
CAGE	71TU4
SAM size status	Small
other	VOSB, SDVOSB, WOSB, EDWOSB
Seaport MAC	N0017816D8620
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	NO
Q2: if not, what services cannot be provided?	Software Support
Q3: Would that prevent an offer, or would you subcontract?	Would pursue subcontracting that portion of work
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Would likely offer on Infrastructure; less likely to offer on Software Support
Q6: If not, why?	no significant Software Support experience
Q7: Price for combined effort vs price for 2 separate contracts	N/A

Suggestions	None

Vendor	DeVine Consulting, inc. 39300 Civic Center Drive, Suite 270 Fremont, WA 94538
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED]
DUNS	841688091
CAGE	1UQN7
SAM size status	Small
other	SDB
Seaport MAC	N0017807D5029
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	Yes, only if issued separately
Q1: Can you perform all work?	Yes, only if issued separately
Q2: if not, what services cannot be provided?	N/A
Q3: Would that prevent an offer, or would you subcontract?	N/A
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both, and would prefer two separate solicitations
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	(b) (4) [REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED]
Suggestions	None

Vendor	Dignitas Technologies, LLC 3504 Lake Lynda Drive, Suite 170 Orlando, FL 32817
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED]
DUNS	175966675
CAGE	35EB7
SAM size status	Small
other	WOSB
Seaport MAC	N0017814D7252
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	Prime or Sub
Q1: Can you perform all work?	NO
Q2: if not, what services cannot be provided?	IT Infrastructure
Q3: Would that prevent an offer, or would you subcontract?	Would submit an offer with subcontracted work
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Software Support
Q6: If not, why?	focus proposal efforts on the requirement where its strengths best align
Q7: Price for combined effort vs price for 2 separate contracts	N/A

Suggestions	None

Vendor	Metronome, LLC 11216 Waples Mill Road, Suite 105 Fairfax, VA 22030
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED]
DUNS	052996920
CAGE	697B7
SAM size status	Small
other	WOSB
Seaport MAC	N/A, but expecting NxG MAC
Seaport Size	N/A
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	YES
Q2: if not, what services cannot be provided?	N/A
Q3: Would that prevent an offer, or would you subcontract?	N/A
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	recruiting efforts are tailored to the specific needs of each position, but process is the same.
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	Combined requirement allows cross-matrixed and multidisciplinary SMEs who could support both tasks; separating would eliminate these efficiencies. Administrative costs would increase; staff two program managers instead of one and incorporate the cost of back office support for two contracts. Additional Gov't cost/time to administer two contracts.
Suggestions	None

Vendor	MetroStar Systems, Inc. 1856 Old Reston Avenue, Suite 100 Reston, VA 20190-3330
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED]
DUNS	125313051
CAGE	1UNQ6
SAM size status	Large
other	N/A
Seaport MAC	N0017816D8884
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	YES
Q2: if not, what services cannot be provided?	N/A
Q3: Would that prevent an offer, or would you subcontract?	N/A
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	Soliciting two separate requirements would eliminate technical and management synergies. With multiple solicitations, potential efficiencies would be lost, and certain efforts would have to be duplicated, resulting in a higher price.
Suggestions	None

Vendor	Rite-Solutions, Inc. 1 Corporate Place Middletown, RI 02840
POC	[REDACTED] [REDACTED] [REDACTED]
DUNS	125370176
CAGE	1PSA3
SAM size status	Small
other	None
Seaport MAC	N0017804D4115
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	YES
Q2: if not, what services cannot be provided?	N/A
Q3: Would that prevent an offer, or would you subcontract?	N/A
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	Separate contracts would require separate program management and administrative and contract administration support, resulting in higher prices. The government would achieve an economy of scale by combining.

Suggestions	None

Vendor	AOC Global Services, LLC 14030 Thunderbolt Place, Suite 700 Chantilly, VA 20151
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED]
DUNS	615379596
CAGE	49AX4
SAM size status	Small
other	SDVOSB
Seaport MAC	N0017814D7612
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	YES
Q2: if not, what services cannot be provided?	N/A
Q3: Would that prevent an offer, or would you subcontract?	N/A
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	Combined prices offered for two separate solicitations would not likely be greater than the price offered on a single solicitation.
Suggestions	None

Vendor	Applied Computing Technologies (ACT) 6361 Walker Lane, Suite 710 Alexandria, VA 22310
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED] [REDACTED]
DUNS	877193441
CAGE	1CLV2
SAM size status	Small
other	SDVOSB
Seaport MAC	N0017814D8005
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	NO
Q2: if not, what services cannot be provided?	Software Support
Q3: Would that prevent an offer, or would you subcontract?	Subcontract
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Only IT Infrastructure
Q6: If not, why?	no significant Software Support experience
Q7: Price for combined effort vs price for 2 separate contracts	N/A
Suggestions	Separate solicitations, issue IT infrastructure as SDVOSB

Vendor	Avineon, Inc. 1430 Spring Hill Road, Suite 300 McLean, VA 22102
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED]
DUNS	782184261
CAGE	0VNL5
SAM size status	Small
other	None
Seaport MAC	N0017814D7637
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	(b) [REDACTED]
Q2: if not, what services cannot be provided?	(b) (4) [REDACTED]
Q3: Would that prevent an offer, or would you subcontract?	(b) (4) [REDACTED]
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	Two solicitations would likely result in higher total bid price due to duplication of management resources.
Suggestions	None

Vendor	Bestica, Inc. 3463 Magic Dr., Ste 303 San Antonio, TX 78229
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED]
DUNS	002003375
CAGE	68W76
SAM size status	Small
other	8(a), HUBZone, SDB
Seaport MAC	N0017816D8604
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	No response
Q1: Can you perform all work?	YES
Q2: if not, what services cannot be provided?	N/A
Q3: Would that prevent an offer, or would you subcontract?	N/A
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	The combined prices would not be greater than the price for a single solicitation. Bestica does "Marketing Analysis" for every labor category, compare that to its GSA rates, and discounts accordingly based on analysis.
Suggestions	None

Vendor	Cutler Engineering & Technology Services (CETS)
POC	(b) (6)
DUNS	079544725
CAGE	78TU7
SAM size status	Small
other	SDVOSB, 8(a)
Seaport MAC	N0017816D8675
Seaport Size	Small
Facility clearance	Secret
Interested as Prime?	YES
Q1: Can you perform all work?	(b) (6)
Q2: if not, what services cannot be provided?	(b) (4)
Q3: Would that prevent an offer, or would you subcontract?	(b) (4)
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Software relies on qualitative and quantitative aspects of academic background and diversity of experience while Infrastructure has heavier emphasis on technical training and job experience.
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	Likely no difference, although this would depend on how the two solicitations were structured.
Suggestions	None

Vendor	GC Associates USA, LLC 2720 S. Arlington Mill Dr, Suite 504 Arlington, VA 22206
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED]
DUNS	791533057
CAGE	4PFV8
SAM size status	Small
other	8(a), SDVOSB
Seaport MAC	N/A
Seaport Size	N/A
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	YES
Q2: if not, what services cannot be provided?	N/A
Q3: Would that prevent an offer, or would you subcontract?	N/A
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	If there is significant overlap/duplication of requirements, the combined price may be higher.

Suggestions	None

Vendor	Genova Technologies, Inc. 4250 River Center Court NE Cedar Rapids, IA 52402
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED]
DUNS	929852820
CAGE	1TBS6
SAM size status	Small
other	WOSB
Seaport MAC	N0017812D6881
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	NO
Q2: if not, what services cannot be provided?	Infrastructure
Q3: Would that prevent an offer, or would you subcontract?	Intend to subcontract
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Software support only
Q6: If not, why?	IT infrastructure outside of core capabilities; no demonstrable past performance.
Q7: Price for combined effort vs price for 2 separate contracts	Increased proposal and proposal review costs, as well as duplicate management and administrative costs, in issuing separate solicitations. Believe combining would be most cost effective for both Gov't and prime contractor.
Suggestions	None

Vendor	Humphrey Communications 922 Hwy 81E, #324 McDonogh, GA 30252
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED]
DUNS	964238906
CAGE	69S18
SAM size status	Small
other	VOSB
Seaport MAC	N/A
Seaport Size	N/A
Facility clearance	NONE
Interested as Prime?	YES
Q1: Can you perform all work?	NO
Q2: if not, what services cannot be provided?	3 of 8 infrastructure tasks
Q3: Would that prevent an offer, or would you subcontract?	Intend to subcontract
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	No
Suggestions	None

Vendor	Imagine Believe Realize, LLC 12001 Science Dr, Suite 130 Orlando, FL 32826
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED]
DUNS	937721624
CAGE	737X4
SAM size status	Small
other	None
Seaport MAC	N/A, but expecting NxG MAC
Seaport Size	N/A
Facility clearance	Secret, Top Secret in process
Interested as Prime?	YES
Q1: Can you perform all work?	YES
Q2: if not, what services cannot be provided?	N/A
Q3: Would that prevent an offer, or would you subcontract?	N/A
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	IT Infrastructure focus around obtaining certifications on certain COTS tools and/or platforms. Software Engineering more emphasis on full life cycle problem solving. Hiring and retention process the same
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	Separate solicitations have duplicate supporting function costs in project controls, requirements management, engineering leadership. With a single solicitation, there are economies of scale across a number of supporting functions that reduce the cost.
Suggestions	None

Vendor	Info Soft Systems, inc 11201 Albermyrtle Road Potomac, MD 20854
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED]
DUNS	079330713
CAGE	37AF9
SAM size status	Small
other	WOSB, EDWOSB
Seaport MAC	N0017814D7757
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	NO
Q2: if not, what services cannot be provided?	2 of 20 software tasks and 4 of 8 infrastructure
Q3: Would that prevent an offer, or would you subcontract?	Intend to subcontract
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	The price will be determined based on the final RFP.
Suggestions	None

Vendor	Intellect Solutions, LLC 85 S Bragg St, Suite 204B Alexandria, VA 22312
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED]
DUNS	172179850
CAGE	341D6
SAM size status	Small
other	EDWOSB, HUBZone
Seaport MAC	N0017816D8806
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	YES
Q2: if not, what services cannot be provided?	N/A
Q3: Would that prevent an offer, or would you subcontract?	N/A
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	Combined prices offered for two separate solicitations would not likely be greater than the price offered on a single solicitation.

Suggestions	None

Vendor	MILVETS Systems Technology, Inc 11825 High Tech Ave, Suite 150 Orlando, FL 32817
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED]
DUNS	153887773
CAGE	ONCB3
SAM size status	Small
other	SDVOSB
Seaport MAC	N0017814D7838
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	YES
Q2: if not, what services cannot be provided?	N/A
Q3: Would that prevent an offer, or would you subcontract?	N/A
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	The price for a combined solicitation would be somewhat less than the sum of each individual contract because overhead cost would be lower. The management, timekeeping, and administration of a combined effort would be less than two separate contracts.
Suggestions	None

Vendor	Opal Soft Inc. 1288 Kifer Road, Suite 201 Sunnyvale, CA 94086
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED] [REDACTED]
DUNS	050191704
CAGE	1XLH7
SAM size status	Small
other	none
Seaport MAC	N0017814D7860
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	YES
Q2: if not, what services cannot be provided?	N/A
Q3: Would that prevent an offer, or would you subcontract?	N/A
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	(b) (4) [REDACTED]
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	(b) (4) [REDACTED] [REDACTED]
Suggestions	SBSA only; PM w/ 15+ years software dev experience and a separate Lead Infrastructure Engineer; consider 2-step eval with only those technically and past performance acceptable being asked to submit pricing for evaluation

Vendor	Plexus Scientific Corp 5510 Cherokee Ave, Suite 350 Alexandria, VA 22312
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED] [REDACTED]
DUNS	120485334
CAGE	1RFC1
SAM size status	Small
other	none
Seaport MAC	N0017810D6239
Seaport Size	Small
Facility clearance	Secret; previously held TS, but downgraded to Secret when contract requiring TS ended.
Interested as Prime?	YES
Q1: Can you perform all work?	NO
Q2: if not, what services cannot be provided?	Infrastructure
Q3: Would that prevent an offer, or would you subcontract?	Subcontract with teaming partner, CDI Marine
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both, but would prioritize Software Support as it is more closely aligned with core capabilities
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	Increased indirect labor and overhead costs associated with two contracts
Suggestions	None

Vendor	POWTEC Solutions LLC 4040 Wheaton Way, Suite 111 Bremerton, WA 98310
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED]
DUNS	833284768
CAGE	5XLJ4
SAM size status	Small
other	8(a), SDB
Seaport MAC	N/A
Seaport Size	N/A
Facility clearance	Secret
Interested as Prime?	Yes, if competed as 8(a) or SBSA
Q1: Can you perform all work?	YES
Q2: if not, what services cannot be provided?	N/A
Q3: Would that prevent an offer, or would you subcontract?	N/A
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	No difference. Either way, would develop rates for all positions and would treat the buildup of those rates the same, whether it is under a single solicitation or two separate solicitations.
Suggestions	None

Vendor	Premier Supreme Solutions, LLC (PSS) 120 Belmonte Drive, SW Atlanta, GA 30311
POC	(b) (6)
DUNS	080279816
CAGE	7MZG2
SAM size status	Small
other	WOSB, EDWOSBM VOSB, SDVOSB, SDB
Seaport MAC	N0017811D6654
Seaport Size	Small
Facility clearance	Secret
Interested as Prime?	YES
Q1: Can you perform all work?	YES
Q2: if not, what services cannot be provided?	N/A
Q3: Would that prevent an offer, or would you subcontract?	N/A
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A

Q7: Price for combined effort vs price for 2 separate contracts	Utilizing average salary costing over the geographical area with one program vs two would allow greater cost savings to the Government by reducing management personnel required to run both programs.
Suggestions	None

Vendor	S&K Technologies, Inc. (SKT) 145 South Lake Crest Polson, MT 59860
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED]
DUNS	603003646**
CAGE	43CU2**
SAM size status	Small
other	8(a), SDB
Seaport MAC	N0017810D6283
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	YES
Q2: if not, what services cannot be provided?	N/A
Q3: Would that prevent an offer, or would you subcontract?	N/A
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Software engineering requires more extensive search and more intensive interviewing process.
Q5: If separate solicitations, would you offer on both?	IT Infrastructure only
Q6: If not, why?	Limited proposal resources would preclude offering on both. Infrastructure is more completely within its capabilities, thus higher probability of award.
Q7: Price for combined effort vs price for 2 separate contracts	Two different technical requirements would result in staffing of 2 independent teams with little opportunity for combined management. Two separate requirements might result in lower costs, as an increase in competition would drive down cost.
Suggestions	** Current Seaport MAC is under S&K Global Solutions. Pending Seaport NxG is under S&K Logistics Services, 968186051, 6DXD0

Vendor	Saalex Solutions, Inc. 811-A Camarillo Springs Road Camarillo, CA 93102
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED]
DUNS	103000456
CAGE	1T4Z9
SAM size status	Small
other	SDB, SDVOSB
Seaport MAC	N0017814D7907
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	YES
Q2: if not, what services cannot be provided?	N/A
Q3: Would that prevent an offer, or would you subcontract?	N/A
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	Increased costs associated with two contracts; benefits of single solicitation are not having to write 2 proposals and manage 2 contracts; only 1 PM; line supervision can be spread over a greater number of workers without losing span of control; economies of scale savings in personnel and facilities by having only one contract.

Suggestions	Have open discussions re work to be performed via industry day; issue as CPFF; provide LOE and labor categories; Set aside for SDVOSB
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Vendor	Sentek Global 2811 Nimitz Blvd San Diego, CA 92106
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED]
DUNS	092189385
CAGE	1W2Y5
SAM size status	Small
other	SDVOSB
Seaport MAC	N0017814D7917
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	YES
Q2: if not, what services cannot be provided?	N/A
Q3: Would that prevent an offer, or would you subcontract?	N/A
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both, however would prefer a combined requirement
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	Generally, there is not an impact to proposed price; but there is an impact to available resources as internal proposal costs average \$40K.
Suggestions	None

Vendor	Strategic Data Systems (SDS) 1854 Keller Parkway, Suite A Keller, TX 76248
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED] [REDACTED]
DUNS	020134933
CAGE	1KKU1
SAM size status	Small
other	None
Seaport MAC	N0017814D7939
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	NO
Q2: if not, what services cannot be provided?	4 of 20 Software Support tasks
Q3: Would that prevent an offer, or would you subcontract?	Would submit an offer with subcontracted work
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	Increased program management and administration costs associated with two contracts; potential duplicative efforts across task areas; inefficient organizational silos between software team and IT operations team could result in lost economies of scale.

Suggestions	None

Vendor	The Informatics Applications Group, Inc. (tiag) 11911 Freedom Drive, Suite 1180 Reston, VA 20190
POC	(b) (6) [REDACTED] [REDACTED] [REDACTED] [REDACTED]
DUNS	065245750
CAGE	3CSK4
SAM size status	Small
other	WOSB
Seaport MAC	N0017810D6093
Seaport Size	Small
Facility clearance	Top Secret
Interested as Prime?	YES
Q1: Can you perform all work?	YES
Q2: if not, what services cannot be provided?	N/A
Q3: Would that prevent an offer, or would you subcontract?	N/A
Q4: Process for hiring/retaining for Software Support vs. IT Infrastructure?	Same process
Q5: If separate solicitations, would you offer on both?	Both
Q6: If not, why?	N/A
Q7: Price for combined effort vs price for 2 separate contracts	Increased costs associated with two contracts; benefits of single solicitation include one program team under one management structure; ability to transition personnel between different tasks to provide full utilization of personnel rather than constraining one person to one function.

Suggestions	None

FOIA Online Invoice

DON/NAVY/NAVSEAHQ/NUWCKeyport

Naval Undersea Warfare Center, Keyport - Keyport, WA

COMMANDER, CODE 00L, NAVAL UNDERSEA WARFARE CENTER DIVISION

610 DOWELL STREET

KEYPORT, WA 983457610

Invoice Date

06/11/2020

Mail Payment To

610 Dowell Street

C/00L, Bldg 1003

Keyport, WA 98345-7610

Requester Contact Information

Rose Santos

P.O. Box 368

Depew, NY 14043

foia@foia.com

Case File Information

Tracking Number	DON-NAVY-2020-004755
Request Received On	02/19/2020
Request Received By	Naval Undersea Warfare Center, Keyport - Keyport, WA
Request Fulfilled By	Andrew Phillips
Requester Fee Category	Commercial

Comments / Instructions

Please submit payment to the address shown above. Checks and/or money orders should be made payable to the U.S. Treasurer.

Description	Quantity	Amount
Search	0.5	\$12.00
Review	4	\$96.00
Other	N/A	\$84.00
Computer Search/Machine Time	4	\$96.00
		\$288.00 (Invoice Total)